

# **Great Southern Bank**

## **Loan Portfolio And Market Data**

**December 31, 2011**



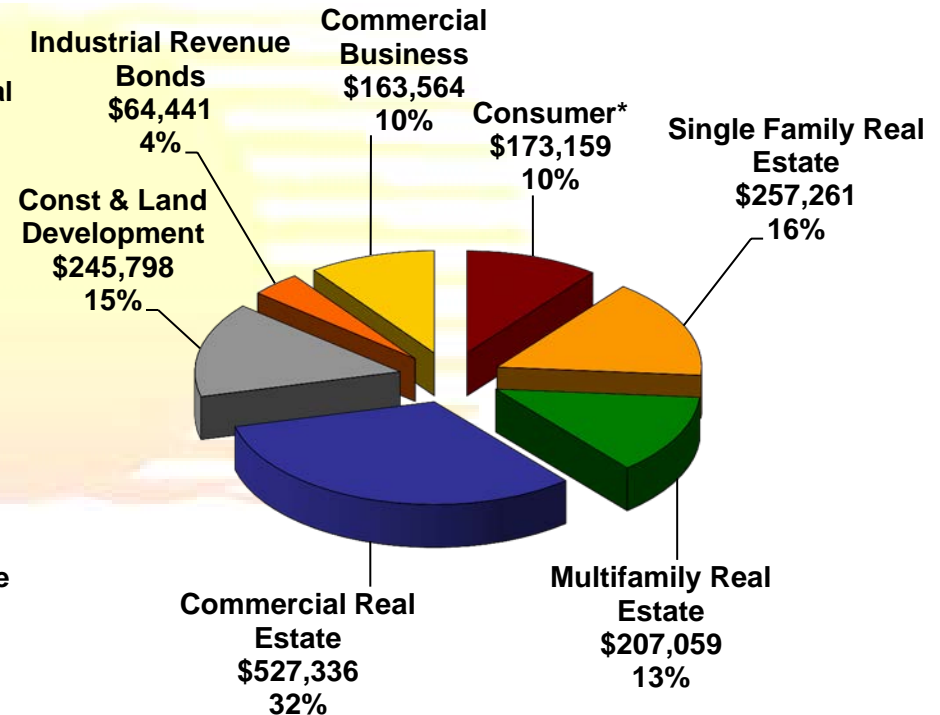
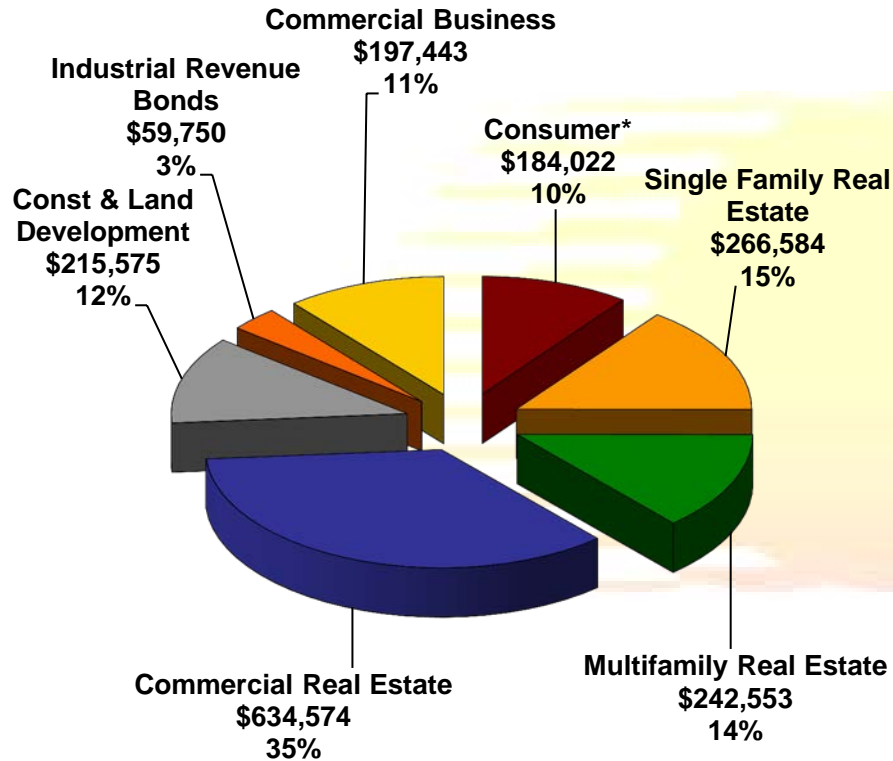
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# Portfolio Diversification

Excluding Loans Covered by Loss Share

12/31/11 Balance of \$1,800,501 (000's)

12/31/10 Balance of \$1,638,618 (000's)



\*Includes Home Equity Loans of \$47,114

\*Includes Home Equity Loans of \$46,853



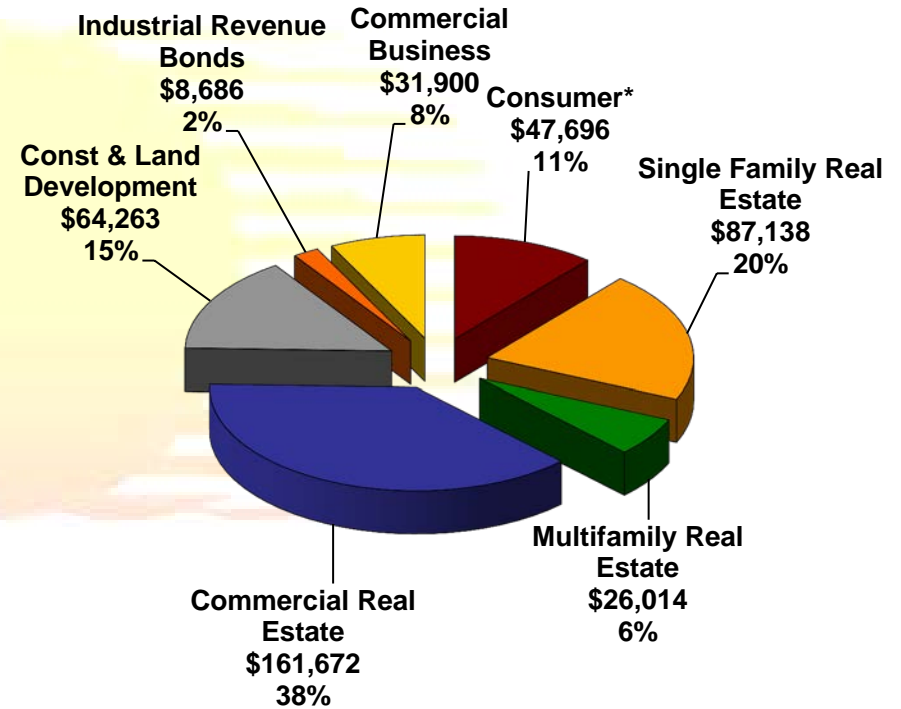
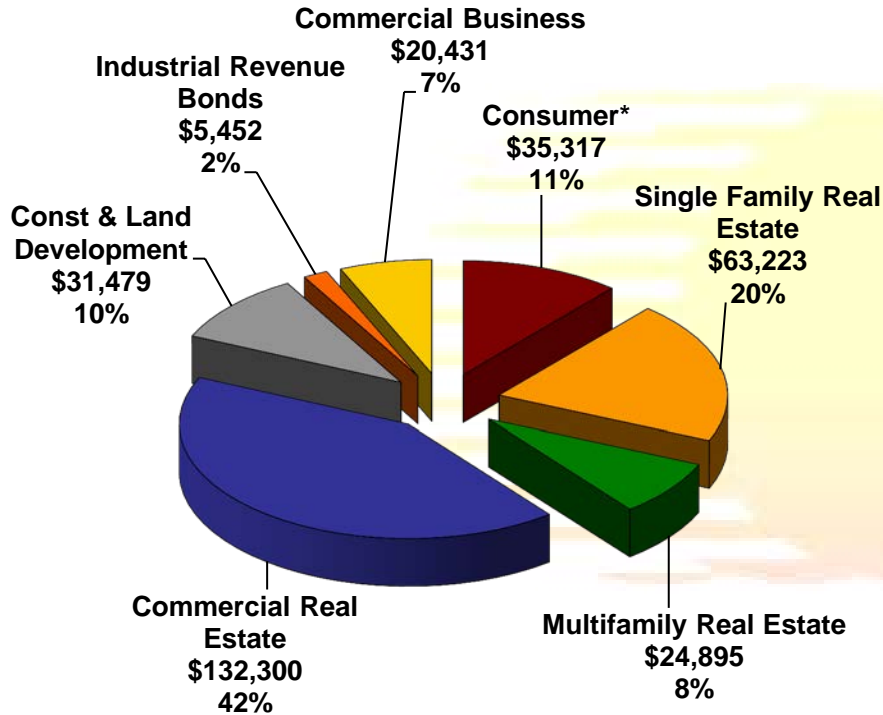
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# Portfolio Diversification

Loans Covered by Loss Share

12/31/11 Balance of \$313,097 (000's)

12/31/10 Balance of \$427,369 (000's)



\*Includes Home Equity Loans of \$14,104

\*Includes Home Equity Loans of \$16,428



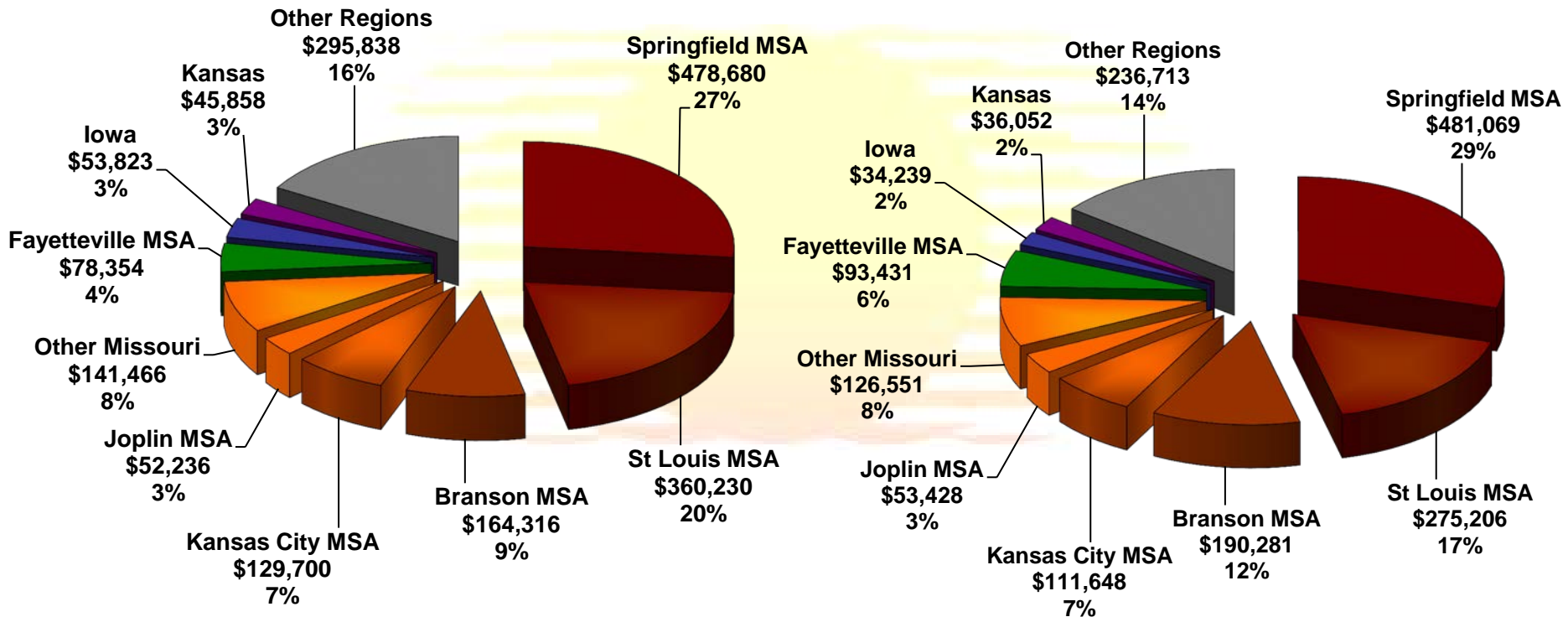
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# Portfolio by Region

Excluding Loans Covered by Loss Share

12/31/11 Balance of \$1,800,501 (000's)

12/31/10 Balance of \$1,638,618 (000's)



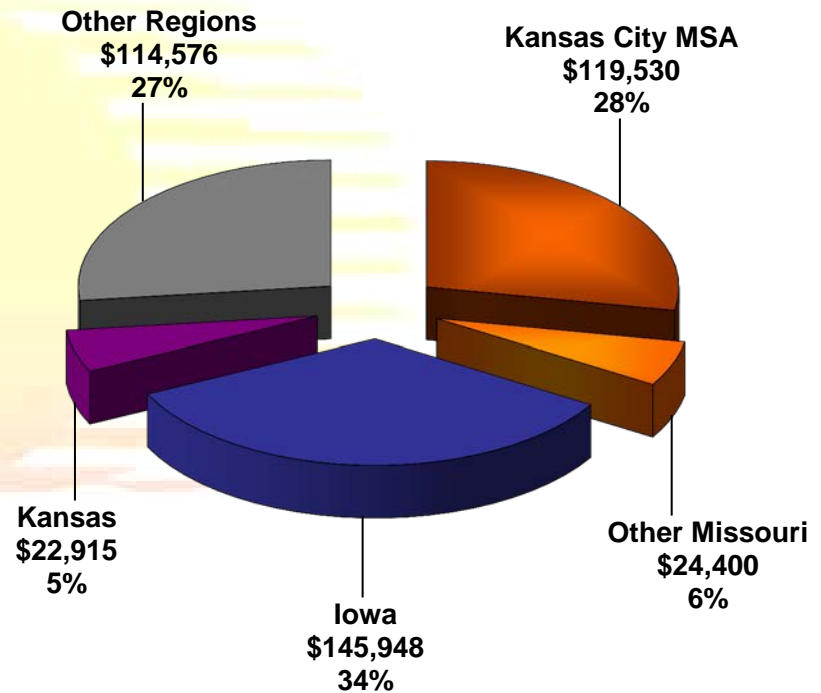
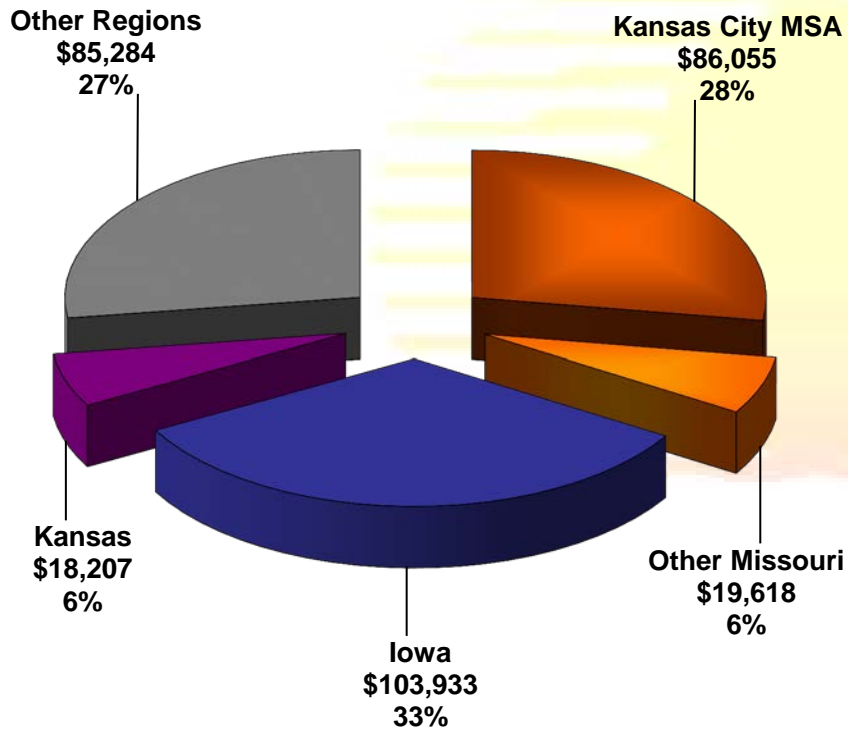
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# Portfolio by Region

Loans Covered by Loss Share

12/31/11 Balance of \$313,097 (000's)

12/31/10 Balance of \$427,369 (000's)



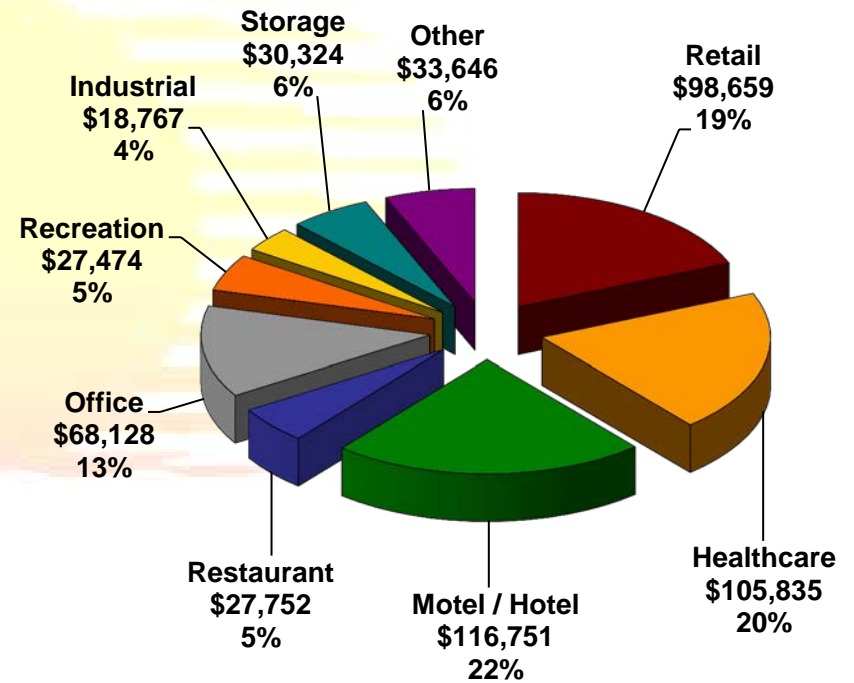
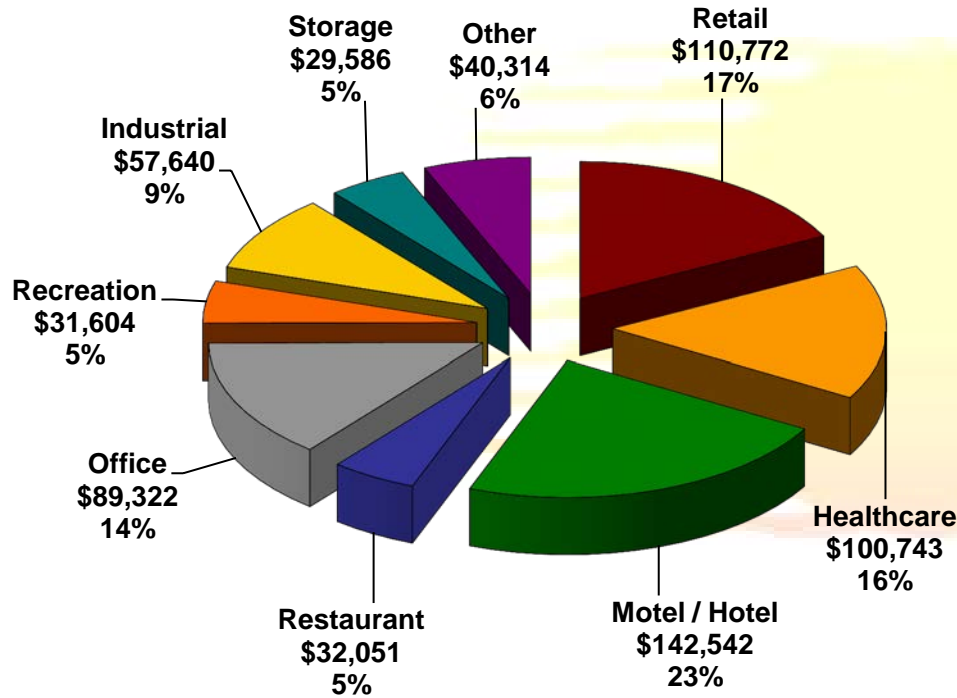
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# Commercial Real Estate

Excluding Loans Covered by Loss Share

12/31/11 Balance of \$634,574 (000's)

12/31/10 Balance of \$527,336 (000's)



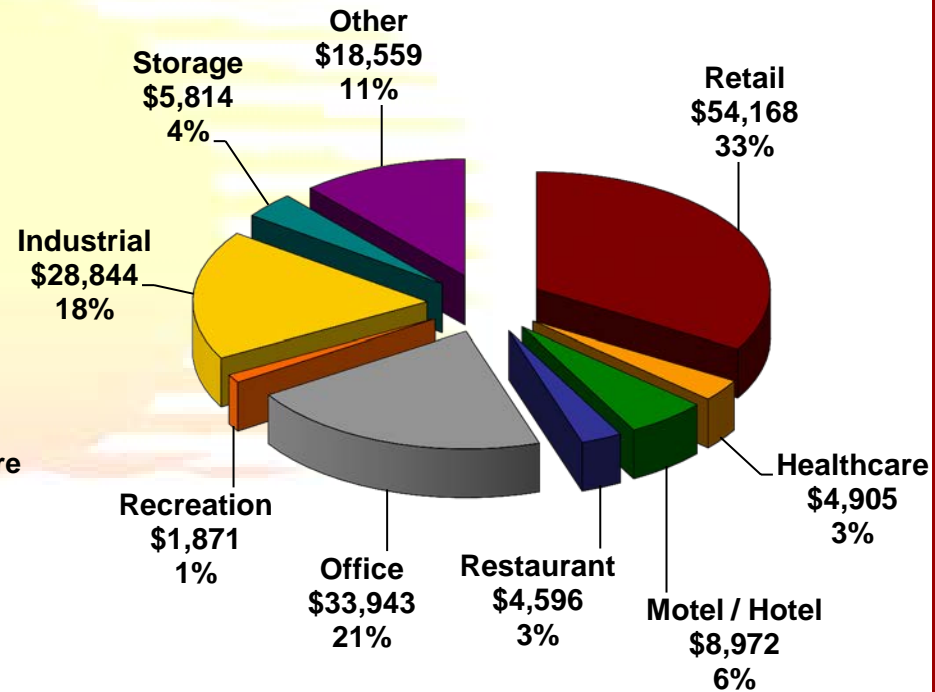
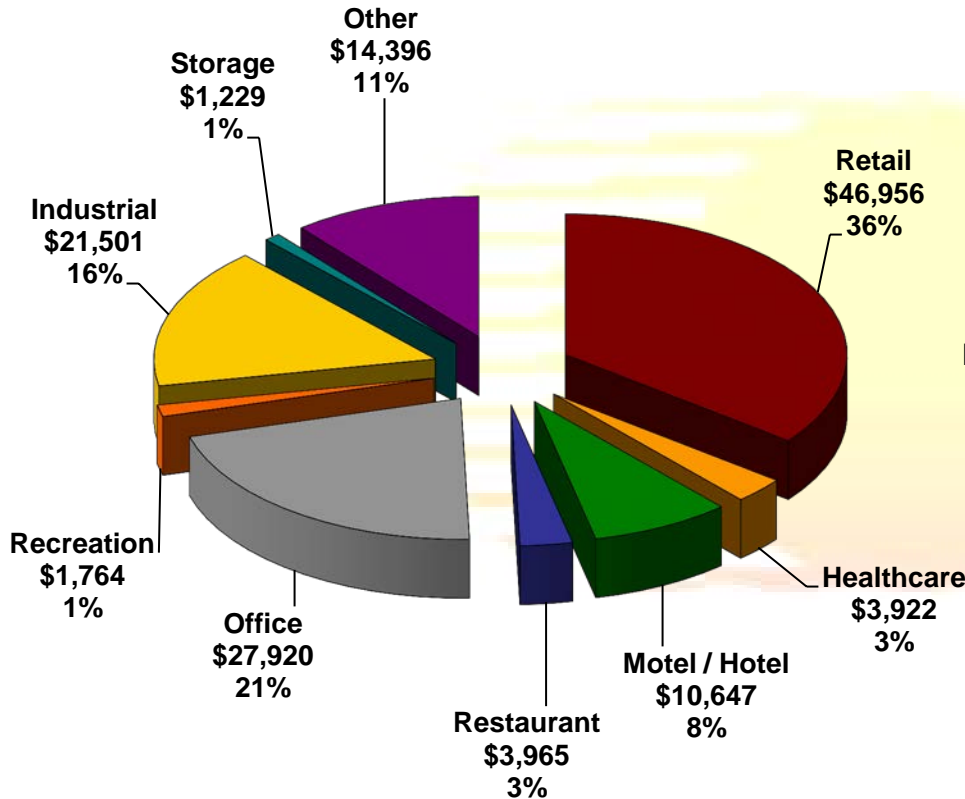
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# Commercial Real Estate

Loans Covered by Loss Share

12/31/11 Balance of \$132,300 (000's)

12/31/10 Balance of \$161,672 (000's)



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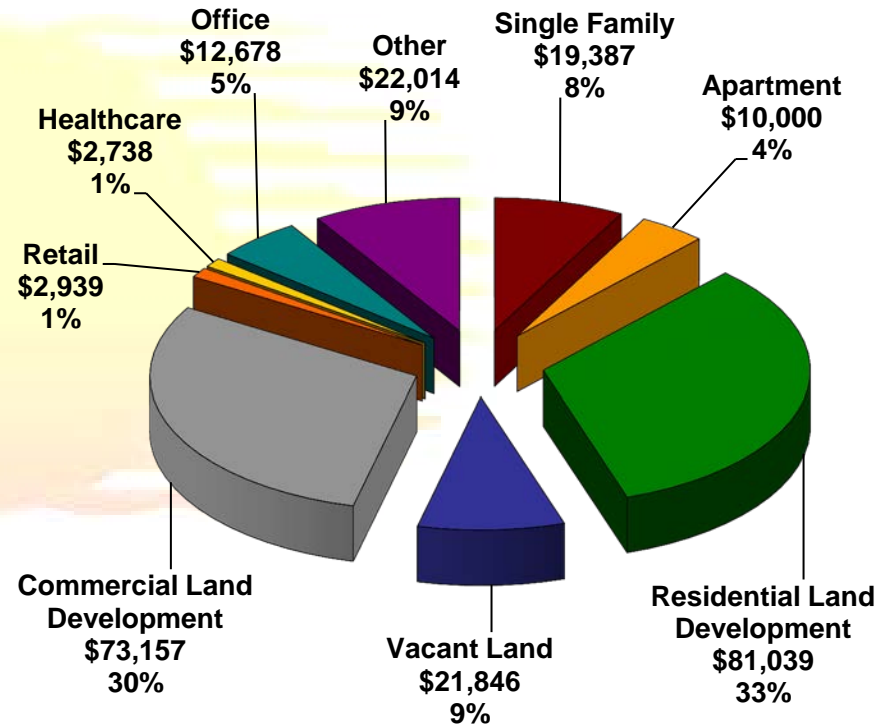
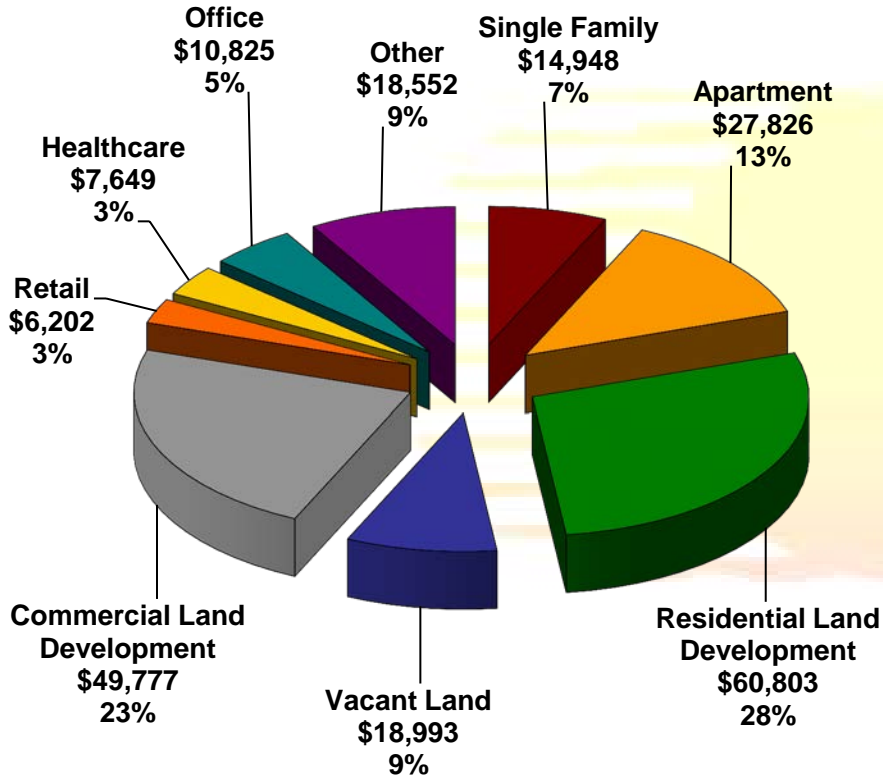


# Construction & Land Development

Excluding Loans Covered by Loss Share

12/31/11 Balance of \$215,575 (000's)

12/31/10 Balance of \$245,798 (000's)



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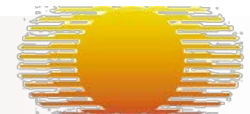
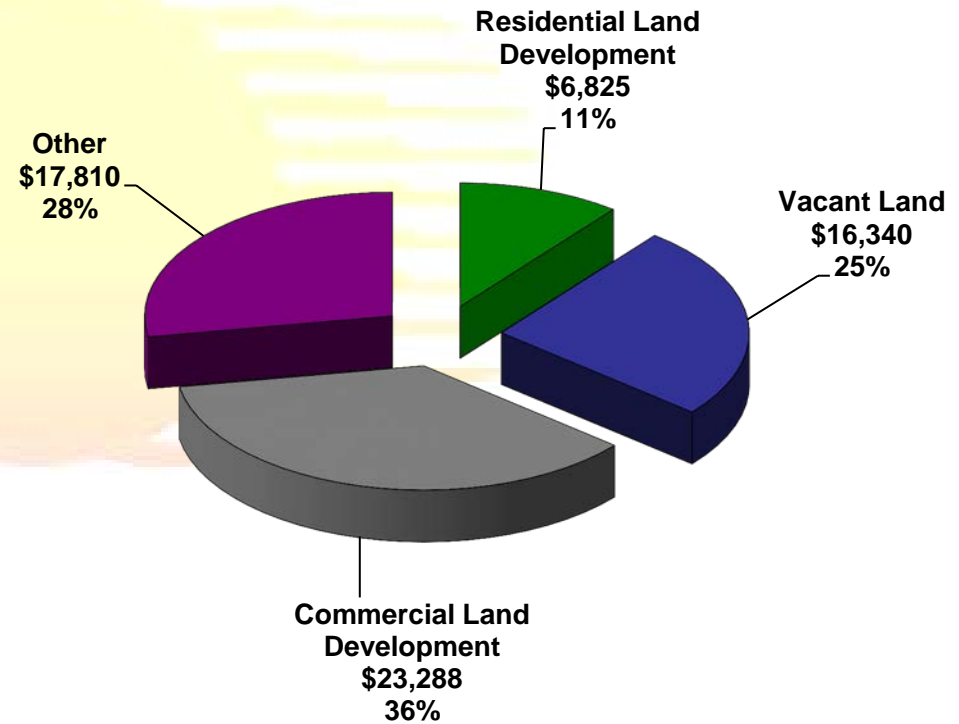
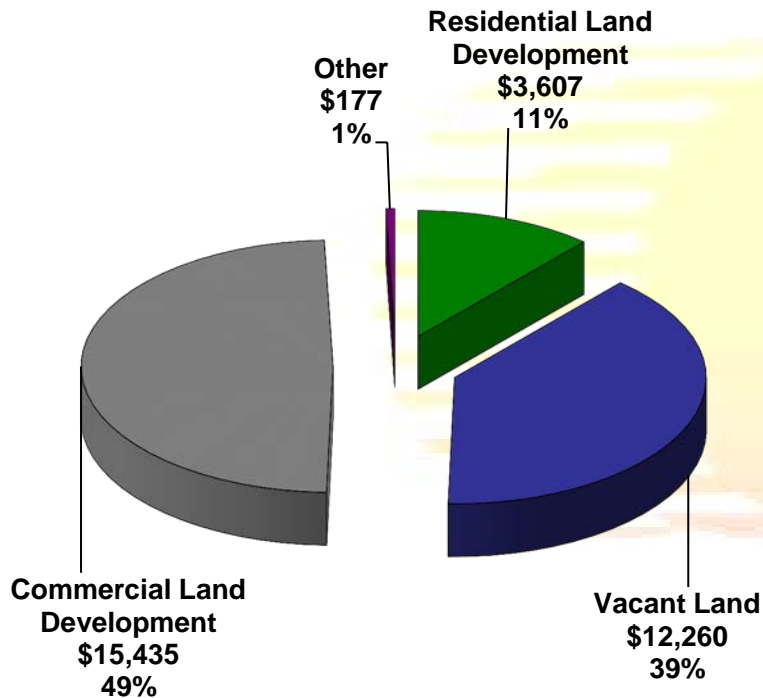


# Construction & Land Development

Loans Covered by Loss Share

12/31/11 Balance of \$31,479 (000's)

12/31/10 Balance of \$64,263 (000's)



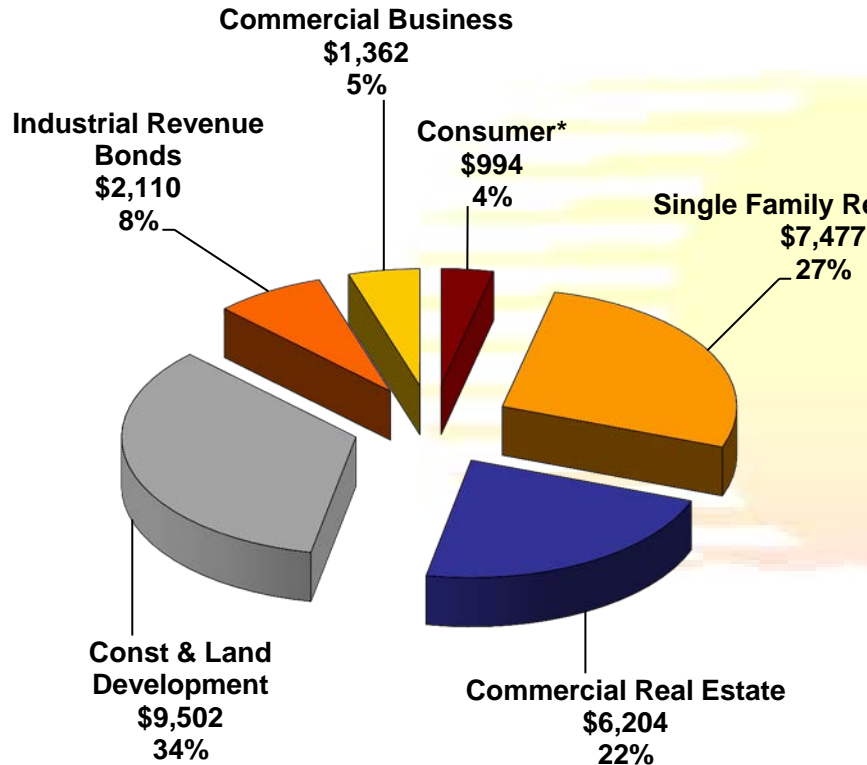
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# Nonperforming by Type

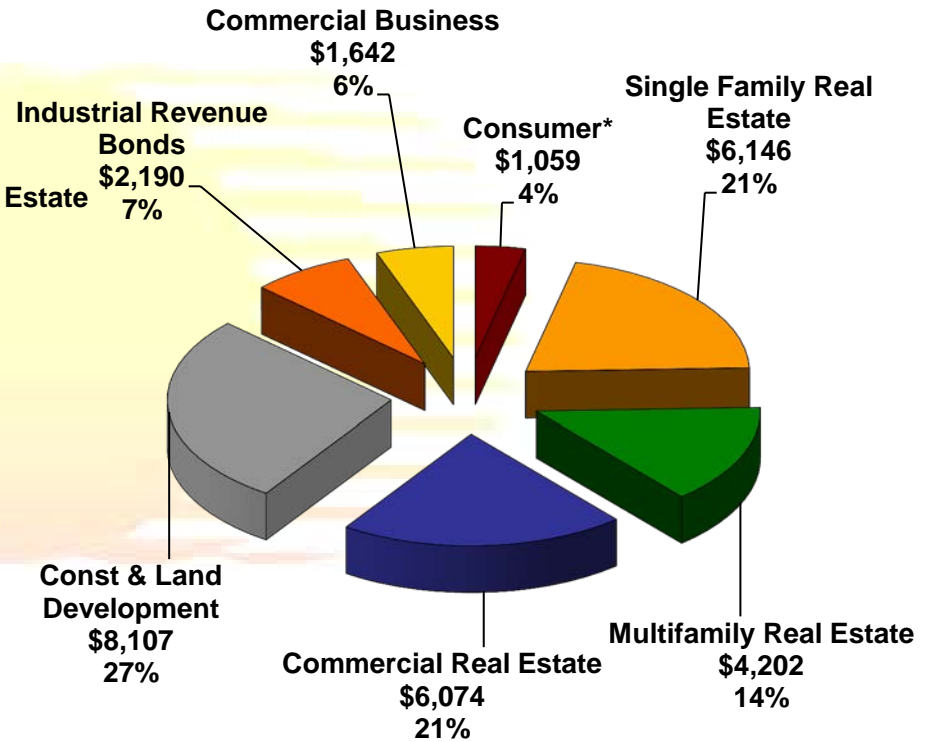
Excluding Loans Covered by Loss Share

12/31/11 Balance of \$27,649 (000's)

12/31/10 Balance of \$29,420 (000's)



\*Includes Home Equity Loans of \$162



\*Includes Home Equity Loans of \$140



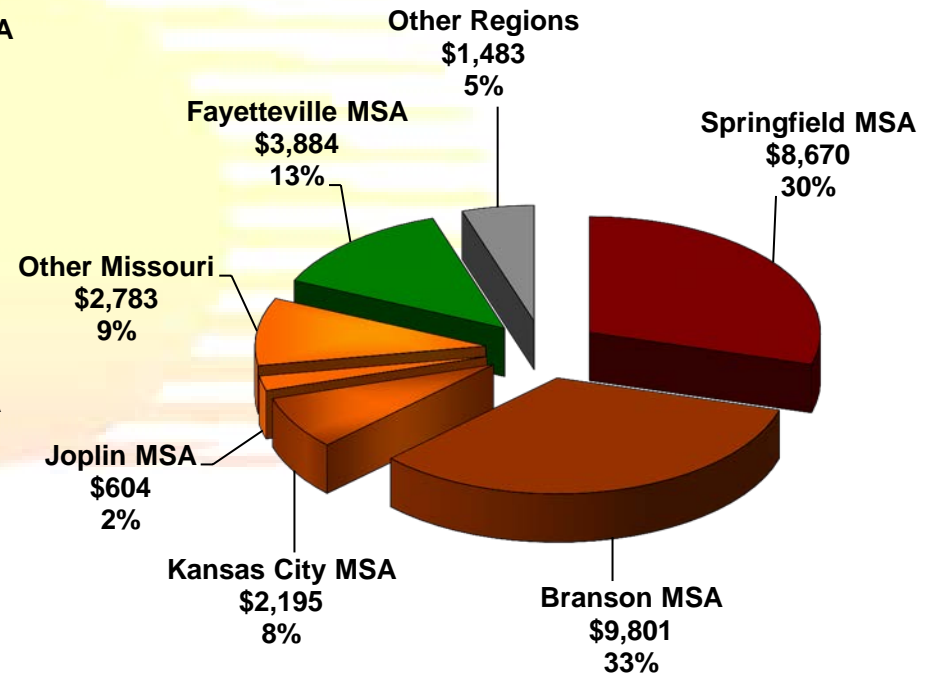
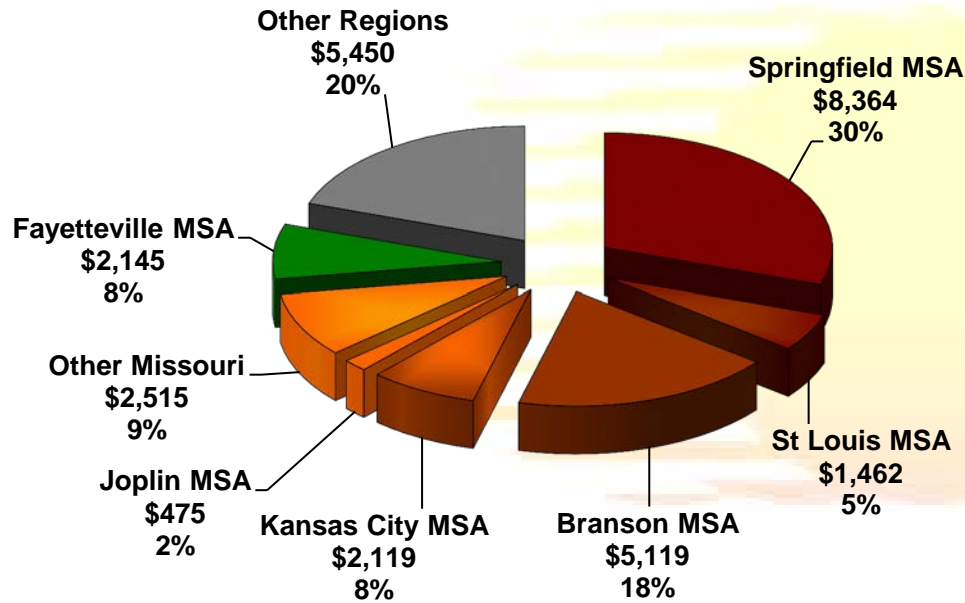
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# Nonperforming by Region

Excluding Loans Covered by Loss Share

12/31/11 Balance of \$27,649 (000's)

12/31/10 Balance of \$29,420 (000's)



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